



EVERYTHING DiSC® SALES



Section I: Understanding Your DiSC® Sales Style



Sample Module 1



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Connecting to Our Customers



- ● ● Find ourselves
- ● ● Find our customers
- ● ● Navigate to our customers



Strengths and Challenges



Strengths ● ● ●

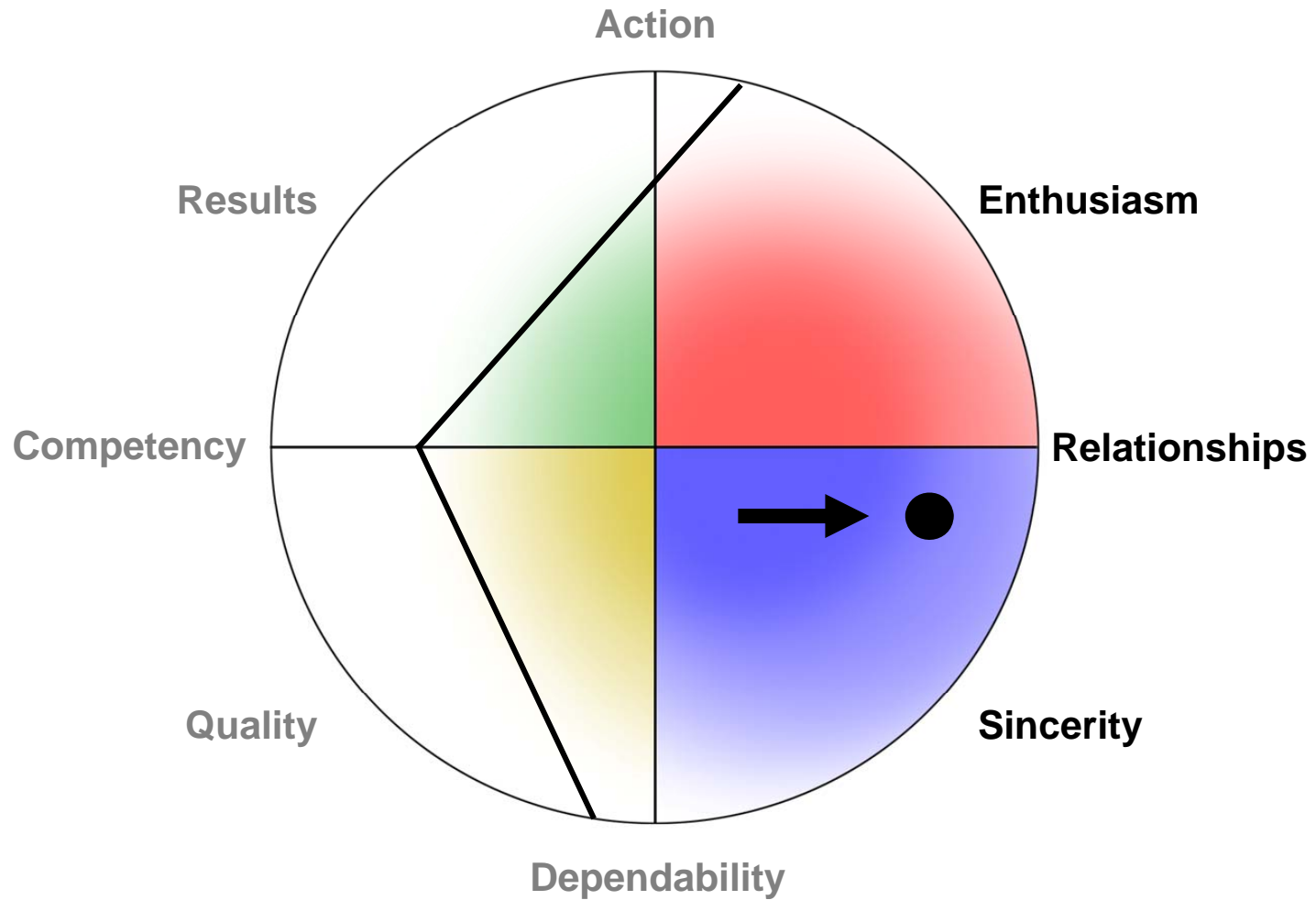


write an **example**
for **each** strength
and challenge

● ● Challenges



Your DiSC[®] Sales Style



Your DiSC[®] Sales Priorities

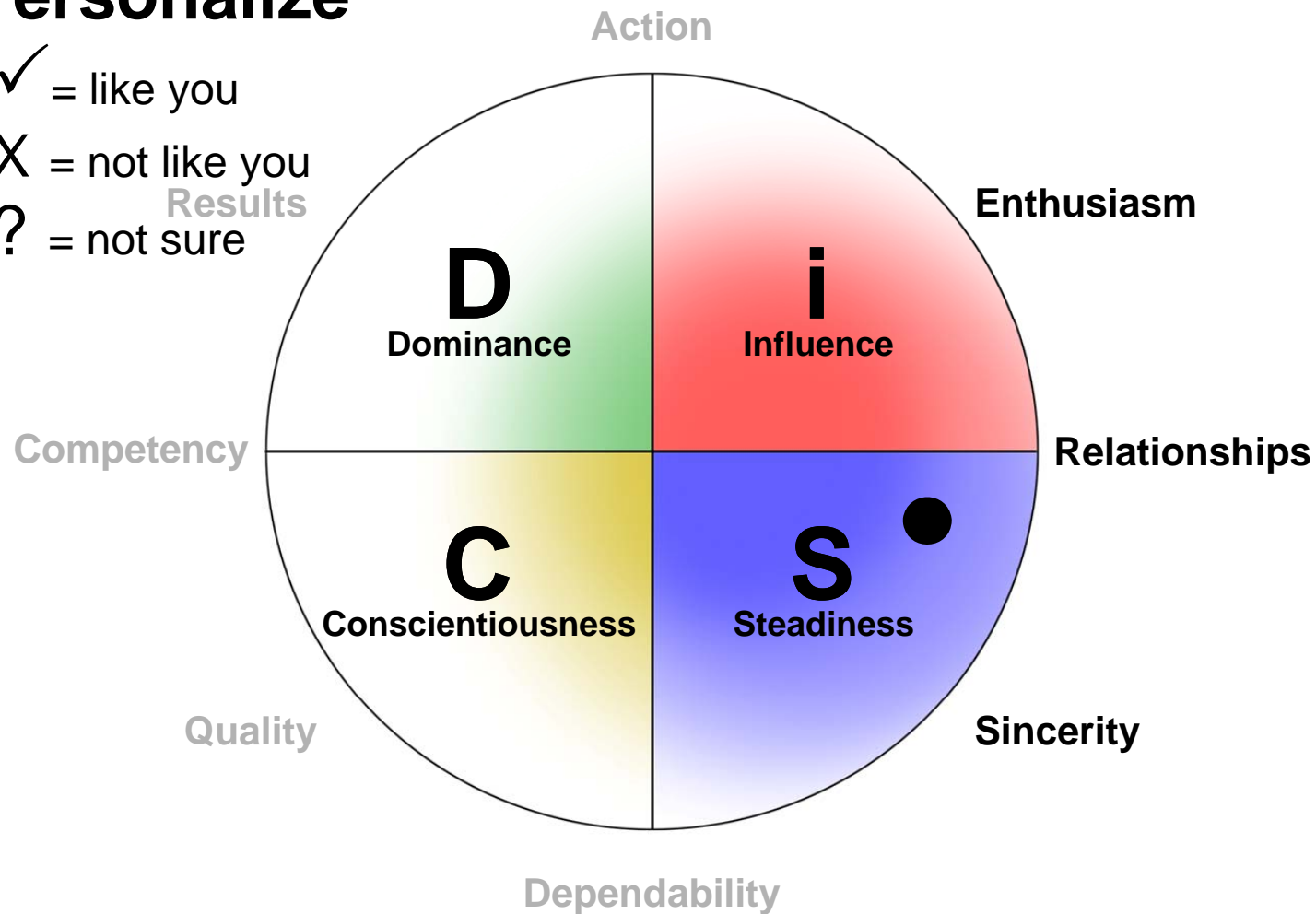


● ● ● Personalize

✓ = like you

X = not like you

? = not sure





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Purchase the Facilitation System
www.discsalesassessment.com



Talent Builders, Inc.
404-459-4030

